




Date of report: 26/09/2023

Active VC-A Projects - Blind Report

Buy-Side Projects												^
Project ID	Project description	Sector	Location	€Min	€Max	Fee Types	L/M	Status	Status Date	Doc	Start Date	
P: VC-A M&A buy-side program	Our VC-A network receives from 10 to 30 new M&A requests for acquisitions every month across all sectors that fit our mid-market positioning. We are willing to work with potential buyers interested in building a long-lasting relationship with VC-A under some sort of partnership. No pure brokerage. LEGACY BUY-SIDE MANDATES SHALL BE GRADUALLY REMOVED FROM OUR DATABASE.	Business and Management Consultancy	Africa, Asie, Europe, North America, Oceania, South America			VC-A Exclusive, Shared	Lead	Active	26/09/2023		26/09/2023	
Cables & wireless	Companies in the Cables & Wireless sector (budget up to \$200m), any country work as long as it is a developing country (all Europe, Vietnam, Middle East, etc.).	Cable / Fixe Line Telecom, Mobile & Wireless Telecom Services	Asie, Europe	170m	170m	Shared	Lead	Deal closed	03/08/2023		12/10/2020	
Maintenance Chemicals	US PE-owned is looking for manufacturers of branded maintenance chemicals for the automotive and industrial sectors;	Specialty Chemicals	Europe, Canada, United States			No Fee Agreement	Lead	Brainstorming	02/08/2023		02/08/2023	
Auto Components	Indian privately-owned manufacturer and supplier of auto components is looking to acquire manufacturers of auto components with a particular interest in metals and metal parts; and design and automation and industrial engineering businesses;	Automobile Manufacturers	Africa, Asie, Europe, North America, Oceania, South America	10m		No Fee Agreement	Lead	Brainstorming	02/08/2023		02/08/2023	
Building Technology	German privately owned company is looking to acquire B2B wholesalers offering building technology products in four main categories: sanitary, plumbing, HVAC and solar;	Construction & Building Materials, Heating; Ventilation and Air-Conditioning (HVAC)	Europe	10m		No Fee Agreement	Lead	Brainstorming	02/08/2023		02/08/2023	
Medical Testing	Seeking manufacturers of Medical Testing, Analyzing, and Diagnostic Equipment which is typically used in 1) hospital clinical labs, 2) pharmaceutical or biotech R&D, 3) dairy processing/food safety markets and 4) reference labs	Medical Equipment	Europe, Canada, United States, Netherlands Antilles, Bolivia, Brazil, Bahamas, Belize, Chile, Colombia, Costa Rica, Cuba, Dominica, Dominican Republic, Ecuador, Honduras, Martinique, Nicaragua, Panamá, Peru, Puerto Rico, Paraguay, Uruguay, Venezuela	5m	250m	No Fee Agreement	Lead	Deal broke	02/08/2023		17/08/2017	
Sell-side Mandates of Software Companies	We have set up a buyers' League of Software companies. The League comprises half a dozen serial buyers and is rapidly growing. Buyers are typically interested in software companies generating a positive cash flow, but most importantly, they need to own the intellectual property (IP) of the software. We shall be paid by the buyer on success but cannot share that fee. This opportunity is interesting to 1) owners who do not want to pay a sell-side advisor, and 2) M&A advisors, who have already secured a sell-side mandate with their client.	Software	Africa, Asie, Europe, North America, Oceania, South America	1m	100m	No Fee Agreement	Lead	Deal broke	26/07/2023		17/12/2022	
Distressed European investments	Looking for distressed businesses across Europe with enterprise values from \$100 million to over \$1 billion. Preferred sectors : energy, power, aviation, shipping, industrial manufacturing, real estate and other hard-asset businesses	All Sectors		27m	178m	No Fee Agreement	Lead	Brainstorming	25/08/2022		11/03/2019	
Software and IT	USA based investor seeking opportunities in Software and IT Services, IT Solutions, consumer software, e-commerce platforms, healthcare software. Also interested in business services and industrial services. EBITDA range: US\$ 4-50 million	Business Software, Medical Software, Integrated software, Telecom software, e-commerce (B2C), e-commerce (B2B), Databases, IT Services	Europe, North America	2m	45m	No Fee Agreement	Lead	Brainstorming	25/08/2022		20/05/2019	
Software company B2B	Enterprise software Solution providing company looking for 100% stake in any software B2B companies in Canada, the US, Asia (Excluding China), Europe (preferably West Europe), and Australia.	Business Software, e-commerce (B2B)	Asie, Europe, Canada, United States, Australia	896k	179m	No Fee Agreement	Lead	Brainstorming	25/08/2022		29/05/2019	
Hungary Pharmaceuticals (formerly Pharma companies)	Hungarian based Pharma company looking to acquire companies having new therapeutic systems including cardiovascular, Central nervous system, Gastroenterology, dermatology and gynecology (OTC & RX), Oncology, Bio-similar drugs(autoimmune, oncology and onco-hematology). Preferably With 10% and above EBITDA.	Pharmaceuticals	Vietnam, Europe, Albania, Austria, Switzerland, Germany, United Kingdom, Poland, Portugal	9m	450m	No Fee Agreement	Lead	Brainstorming	25/08/2022		17/10/2019	
Crop-Pro, Nutri Animal, Pet care Formu (formerly Singapore Fund)	Seeking targets in Packaged food & goods (including noodle manufacturers), packaged beverages, home care (including cleaning products), personal care (including oral care / toothpaste), baby care, pharmaceuticals, spirits/alcohol	Household Goods, Personal Goods, Beverages, Distilled Spirits & Liqueurs, Wine Merchants, Food Producers, Personal Products, Pharmaceuticals	Africa, Asie, Europe	2m	89m	No Fee Agreement	Lead	Brainstorming	25/08/2022		02/04/2019	
Enterprise B2B Vertical Software	Looking for software companies with their own IP, with recurring and stable contracts with clients and operating margins from 10% to +20%.	Business Software	Africa, Asie, Europe, North America, Oceania, South America	4m	88m	No Fee Agreement	Lead	Brainstorming	25/08/2022		23/11/2018	
Spain & Portugal	PE with \$800M of AuM would like to invest \$20m - \$40m in Spain and Portugal for a simple majority stake. Does NOT invest in Sectors such as Real Estate, Banks, Weaponry, Pornography, "GMO" (Genetically Modified Organisms), Tobacco, Gambling or startups.	Energy and Basic Resources, Chemicals, Construction & Building Materials, Agricultural Sector, Metals, Industrial Goods, Electrical / Electronic Equipment, Transport Equipment & Manufacturers, Personal & Household Goods,	Spain, Portugal	20m	40m	No Fee Agreement	Lead	Brainstorming	25/08/2022		25/08/2022	

		Food & Beverage Industry, Health; Pharmaceuticals & Biotechnology, Retail and Wholesale ("R&W"), Transports, Hotels Restaurants and Bars, Media - Communication, Business Services, Consumer Services, Software, Internet, IT Services, Telecommunication Services, Technology Hardware & Electronic Equipment, Environment and Climate Change									
Digital Infrastructures 34220810-INF104	€2.6B growth capital fund is looking to invest €30M or more in digital infrastructure projects in Europe: FTTH, Backbone fibre, 5G, data centres) and smart city projects.	Telecom infrastructure Softwares	Europe	30m		No Fee Agreement	Lead	Brainstorming	10/08/2022	10/08/2022	
Renewable Energy	Investor wants to build the projects. From Greenfield to Ready-to-Build. Solar +5MW, Wind +10MW and Hydro up to 50MW.	Hydroelectricity, Solar Energy, Wind Energy	Japan, Spain, Italy, Portugal, Canada, Mexico, United States, Australia, Brazil, Chile, Colombia, Panamá, Uruguay	5m		No Fee Agreement	Lead	Brainstorming	12/07/2022	05/06/2018	
Funding Source	Our investor can provide unsecured debt for up to 70% of the value of the company and up to 100% if the acquiring company can provide some sort of corporate guarantee. UK-USA. Most sectors. Up to GBP150million (industrial companies, etc...) but sweet spot is €5m-€10m. Interest rate around 11%.	All Sectors	United Kingdom, United States	350k	150m	No Fee Agreement	Lead	Green light to pitch or make proposal	07/06/2022	04/04/2018	
Alibaba 1211209IT-103	US-based IT company listed on Nasdaq specialised in cybersecurity solutions powered by blockchain is looking for partners to sell its IP in Europe through share swap agreements. Ideal partnership companies would serve data-dependant clients in industries like financial services, insurance companies, e-commerce, logistics etc... Revenue from €10M to €100M.	Security Software, Databases, Blockchain, System Integration	Europe	5m	50m	Shared	Lead	Timing wrong	21/04/2022	09/12/2021	
Industry Agnostic	Private Equity seeking to add to their portfolio, companies with EBITDA £1M+, turnover £15M+ in multiple sectors.	Chemicals, Construction & Building Materials, Industrial Goods, Health; Pharmaceuticals & Biotechnology, Media - Communication, Business Services, Financial Services, Software, Internet, IT Services, Telecommunication Services, Technology Hardware & Electronic Equipment	Europe, United Kingdom	12m	121m	No Fee Agreement	Lead	Brainstorming	21/04/2022	21/04/2022	
Animal Feed	Dutch provider is looking to acquire animal feed companies located in Europe with a turnover > €10M. Interested in horse, organic, beef, pork and chicken feed; Also interested in Asia & Africa for beef, pork and chicken feed;	Animal Feed	Africa, Asie, Europe	10k	100k	Shared	Lead	Brainstorming	06/07/2021	06/07/2021	
B2B Software Companies with IP	German PE firm focuses on investments in B2B software companies with proprietary IP. Sub-Sectors for add-ons: Energy (Europe only), Customer Experience, Clinical Research. New sub-sectors: DACH countries only.	Software, Internet, IT Services	Africa, Asie, Europe, North America, Oceania, South America	3m	50m	No Fee Agreement	Lead	Brainstorming	08/06/2021	19/08/2017	
Alternative Funding 34210527 - FIG104	Alternative funding via direct lenders. Minimum ticket c.a. €3M. Terms: 5 to 7 years. Interest rate around 7%. PIK. Grace period.	All Sectors	Europe, North America	3m		Shared	Lead	Green light to pitch or make proposal	27/05/2021	27/05/2021	
Wheels - 1210526 - IND104	Provider of intelligent, anti-theft solutions offering to retailers (for whom a brick and mortar presence is vital) innovative, smart cart technologies that minimize loss and reduce asset and labour expenditures; is looking for add-on with an EBITDA > \$5M.	Material Handling Equipment	Europe	33m	49m	Shared	Lead	Green light to pitch or make proposal	26/05/2021	26/05/2021	
Good Vibration 1210526 - IND103	Advanced materials science company focused on engineered aerospace vibration and noise control applications serving commercial, business jet, defence, and space platforms is looking for add-ons with an EBITDA > \$5M.	Aerospace	Europe	33m	49m	Shared	Lead	Green light to pitch or make proposal	26/05/2021	26/05/2021	
Packaging Film - 1210526 - IND102	Co-extruder of multi-layer high barrier, flexible packaging films for food and medical applications is looking for add-ons with an EBITDA > \$5M	Plastic Packaging Manufacturers	Europe	33m	49m	Shared	Lead	Green light to pitch or make proposal	26/05/2021	26/05/2021	
Moulding 1210526 - IND101	Manufacturer specializing in clean room injection molding, precision machining, and assembly capabilities serving the healthcare industry is looking for add-ons with an EBITDA > \$5M.	Medical Equipment	Europe	33m	49m	Shared	Lead	Green light to pitch or make proposal	26/05/2021	26/05/2021	
Dried Foods	USD900M+ fund is looking to acquire other freeze dried food manufacturers and dry ingredient companies for its portfolio company, a freeze-dried foods manufacturer based in the USA. Looking to expand internationally.	Food Producers	Africa, Asie, Europe, North America, Oceania, South America	40m	60m	Shared	Lead	Green light to pitch or make proposal	26/05/2021	02/04/2019	
Biotech Manufacturing	USD550M fund is looking to acquire contract manufacturers of medical devices and products for its portfolio company, a medical and biotechnology manufacturer based in the USA. Looking to expand internationally.	Plastic Packaging Manufacturers, Biotechnology, Medical Implants or Prostheses Manufacturers	Africa, Asie, Europe, North America, Oceania, South America	40m	60m	Shared	Lead	Green light to pitch or make proposal	26/05/2021	02/04/2019	
ICT Specialists	French consulting services company is looking to acquire companies in both the public and private sector offering system integration, infrastructure management and business processes services. Non-UK European countries.	IT Consulting & Services	Europe	25m	100m	Shared	Lead	Brainstorming	20/04/2021	10/03/2021	
Wastewater Treatment & Storage Solutions	Canadian provider of wastewater treatment solutions is looking to acquire similar businesses in the UK, Ireland, France, Spain and Italy. Any size.	Waste & Disposal Services	Spain, France, United Kingdom, Northern Ireland, Italy	10m	100m	Shared	Lead	Brainstorming	20/04/2021	28/01/2021	
AI, Big Data & Cyber Security Software	Providers of AI, big data and cyber security embedded software; Keen focus on DevOps; Other services including project management support, digital factories and IT infrastructure; Located in Europe, primarily Germany, Spain and Portugal; Turnover between €9m-€100m.	Security Software, Artificial Intelligence, Databases, IT Consulting & Services	Europe, Germany, Spain, Portugal	10m	200m	Shared	Lead	Brainstorming	19/04/2021	14/04/2021	
Business Services Companies	Looking for add-ons for business services companies that operate in the Business or Consumer Services Sector in the United Kingdom or Europe. Advertising or Marketing Agencies, Accountancy Practices, Staffing and Recruitment Agencies, Outsourcing Agencies, IT support and consultancies, HR and Payroll Services, Administration Support Services, Health and Care Services, Property Services, Security and Safety Agencies, Certification, inspection and testing services.	Business Services	Europe, United Kingdom	9m		No Fee Agreement	Lead	Brainstorming	08/02/2021	02/12/2020	

Scientific or Medical Company	Looking for a company that operates in the Scientific or Medical equipment sectors in the United Kingdom & Europe. Medical Instruments and Devices, Scientific Instruments, Life Sciences, Testing, Measurement and Tracing, Laboratories	Equipment for Test & Measuring, Medical Equipment, Laboratories	Europe, United Kingdom	2m	56m	No Fee Agreement	Lead	Brainstorming	08/02/2021	27/01/2021
Bed & Mattress	Looking to acquire manufacturers of beds, mattresses and bed accessories globally.	Furnishings	Africa, Asie, Europe, North America, Oceania, South America	11m	112m	Shared	Lead	Brainstorming	13/01/2021	13/01/2021
Meat Industry	Large Spanish group is looking to acquire in Europe or Asia a complete meat processing cycle, from fodder to point of sale.	Meat processing	Asie, Europe	20m	30m	Shared	Lead	Active	15/03/2019	15/03/2019

Sell-Side Projects											⌵
Project ID	Project description	Sector	Location	€	Fee Types	L/M	Status	Status Date	Doc	Start Date	
TRADING: Food (various)	Oil - Refined, Corn Oil - Crude, Soybean Oil - Refined, Soybean Oil - Crude, Coconut Oil Refined, Coconut Oil Crude, Rapeseed Oil - Refined, Rapeseed Oil - Crude, Rapeseed Oil - Crude Degummed, Palm Cooking Oil Cp8, Palm Cooking Oil Cp10, Palm Oil - Refined, Palm Oil - Crude, Palm Acid Oil, Red Olein, Palm Kernel Oil - Crude, Olive Oil (Bulk), Peanut Oil, Vegetable Ghee And Fats, Vegetable Ghee/Vanaspati, Vegetable Ghee, Vegetable Fats, Dough Fats, Frying Shortening, Margarine, Palm Fatty Acid Distillate, Animal Meal, Palm Kernel Seed, Palm Kernel Meal, Palm Kernel Expeller, Palm Kernel Cake, Bagasse Pulp, Bagasse Animal Fooder, Bio Diesel And Bio Fuels, Palm Methyl Ester (Bio Diesel And Bio Fuels), Refined Sunflower Oil, Crude Sunflower Oil, Crude Degummed Soybean Oil, Refined Corn Oil, Crude Corn Oil.	Agricultural Sector	Africa, Asie, Europe, North America, Oceania, South America		Shared	Lead	Deal closed	26/09/2023		07/05/2018	
Source-to-Pay SaaS 340906 - IT105	This SaaS company offers source-to-pay services. In the short term, they are looking to raise €1M in the form of debt or equity. In the mid-term, they want to sell the entire company. The two operations could eventually be combined. Company revenue is €17M.	Software	Madrid; Comunidad de	30m	VC-A Exclusive	M'dt	Active	06/09/2023		06/09/2023	
Basketball 30210920-SP04	Greek basketball team playing in the Euroleague for sale. Dataroom available upon submission of an EOI. The new buyer will gain access to the Greek and European markets, with thousands in attendance and millions watching at home.	Sports team	Greece	25m	Exclusivity, Shared	M'dt	Green light to pitch or make proposal	30/08/2023		20/09/2021	
Clinic Cyprus 30210921 - INF101	Clinic for sale in Cyprus. The clinic has been recently renovated and is fully equipped to provide a full range of diagnostic services and a wide spectrum of procedures and operations, including ultrasounds, blood tests, colposcopy, hysteroscopy, laparoscopy, as well as first screening for ovarian cancer. The Clinic houses two operating theatres, a delivery room, babies' nursery, and other ancillary service rooms together with their patient surgeries, reception and waiting room on the ground floor.	Clinics and hospitals	Cyprus	13m	Exclusivity, Shared	M'dt	Ended	30/08/2023		21/09/2021	
Diginacria 49201027-FIG103	A well established and popular German Fintech company is looking to raise up to EUR 7.5m in expansion capital to become the largest Fintech bank based in Europe's single currency area with a truly global reach. The first call of EUR 4.5m will be used for regulatory capital, licensing costs and marketing. The second call of EUR 3m will be used for business development and additional marketing.	Banks	Germany	8m	Shared	Lead	Green light to pitch or make proposal	30/08/2023		25/11/2020	
Multi-Sectors M&A Buyers	Our VC-A network receives from 10 to 30 new M&A requests for acquisitions every month across all sectors that fit our mid-market positioning. We are willing to engage with potential target companies to help them calibrate the market under a non-exclusive, no retainer paying mandate, with fees based exclusively on predefined consulting work if needed and successful milestones.				VC-A Exclusive, Shared	Lead	Green light to pitch or make proposal	03/08/2023		03/08/2023	
Africa International Shipment	Based in Europe, the company is an International Freight Forwarder with a revenue of USD 44 Million and an EBITDA of USD 3 Million. They focus on shipments to and from Africa, East Asia and Europe. They specialise in sea shipments and developing air shipments.	Transportation & Logistics Services	Italy	25k	Shared	Lead	Ended	26/07/2023		20/09/2019	
Lego Constructions	Company specialised in the construction of turnkey building for sale.	Commercial Building Construction	Italy	27m	Shared	M'dt	Ended	26/07/2023		08/03/2019	
Evolving Logistics	Land Freight Transportation and Logistics. Sale of 100% of a family owned provider of land transportation, logistic and warehousing services in the North of Italy. Revenue = €18m. EBITDA= 13%. 180 staff.	Transportation & Logistics Services	Italy	20m	Shared	M'dt	Ended	26/07/2023		25/07/2018	
Hotel Portugal 351230327-RE104	Debt funding for the acquisition of a luxury SPA resort with 2 hotels, one with 101 rooms, with restaurants and conference rooms and one to rehabilitate. SPA with 134,000 square meters of gardens with a lake (that can be converted in a natural swimming pool), located 17 kms from Aveiro in one famous culinary area of Portugal.	Hotels	Portugal	17m		Lead	Brainstorming	27/03/2023		27/03/2023	
SOCCER 33210909-SP03	French football club with a proven track of 65 seasons played in League 1 for sale.	Sports team	France	60m	Shared	M'dt	Active	07/10/2021		09/09/2021	
PrelPO 34170915 - EX	Flexport, Rubrik (Shares owned directly), Kraken (Shares owned directly), BitPay (Shares in an SPV), Eat Just (Shares owned in an SPV), Udemy (Shares owned directly)		Seoul Teugbyeolsi, Bermuda	100k	Shared	M'dt	Active	02/07/2021	OTC or through our Trading Platform	17/09/2017	
Electric Plant 387200625-INF101	Coal and Hydroelectric plants in Eastern Countries. €1.1B project. Looking for an equity investor to 1) acquire coal mines and existing facilities valued at €150M for €100M and 2) inject €120M to build new plants. The rest of the project can be financed through an import-export agency. EPC in place, PPA for 30% of the future production already secured.	Mining, Utilities, Engineering and Technical Services, Business and Management Consultancy, Renewable Energy	China, Europe, Poland	220m	Shared	M'dt	Brainstorming	25/06/2021		25/06/2021	
Tube	Manufacturer of tubular solutions for the automotive industry (ERW precision tubes). Spin-off from a top steel manufacturer. Succession. The owner of the company is looking to divest the business and looking to establish himself in other country and seeking for Minority to 100% stake sale.		India	10m	Shared	Lead	Green light to pitch or make proposal	28/02/2021		30/06/2017	
Platform 34170228 - CON	Looking for contacts at mid-sized banks to sell a B-to-B platform where banks' clients can post their M&A and Export-Export deals	e-commerce (B2B), Online Financial Services, e-Marketplace	Barcelona	2m	VC-A Exclusive, Shared	M'dt	Green light to pitch or make proposal	25/11/2020		28/03/2017	
Girona 34180313-HSP101	4-star beach hotel, 141 rooms, located in Girona, Spain in bankruptcy. Valuation is €8.2m. Ask price is €4.5 million.	Hotels	Girona [Gerona]	5m	Shared	Lead	Green light to pitch or make proposal	13/11/2020		13/03/2018	
SOCCER 34170717-SP02	First league Spanish soccer club for sale	Sports & Leisure	Spain	170m	Shared	Lead	Active	20/10/2020		23/08/2017	

Fundraising Projects											⌵
Project ID	Project description	Sector	Location	€	Fee Types	L/M	Status	Status Date	Doc	Start Date	
P: Hold Co Program	The Hold Co Program shall include the projects related to the creation of a holding structure in Malta in collaboration with Fiduscorp.	Business and Management Consultancy, Tax and Legal	Malta		VC-A Exclusive,	M'dt	Active	26/09/2023		26/09/2023	

		Consultancy				Shared				
P: Debt Raising Program	The Debt Raising Program recompiles the projects aimed at identifying direct debt lenders. At 26/10/2026: "SME Loans"; "Alternative Funding 34210527 - FIG104"; "Funding Source".	Business and Management Consultancy, Financial Services	Europe, North America		VC-A Exclusive, Shared	M'dt	Active	26/09/2023	26/09/2023	
P: VC-A Business Development Program	The VC-A Business Development Program recompiles the different fundraising projects aimed at developing the VC-A network. At 26/10/2023: "VC-A M&A Suite"; "VC-A Private Placement License"; "Epsilon's Acquisition".	Business and Management Consultancy, Corporate Finance Advisory, Financial Services, Business Software	Asie, Europe, North America, Oceania, South America		VC-A Exclusive, Shared	M'dt	Active	26/09/2023	26/09/2023	
P: Axion Blue Program	Axion Blue Program recompiles all the VC-A projects related to setting up regulated funds in Malta: At 26/10/2023: "Axion Blue - Commodities"; "Axion Blue - Debt"; "Axion Blue - Real Estate"; "Axion Blue - Artworks"; "Axion Blue - Luxury Goods"; "Axion Blue - Financial Investments and Derivatives"; "Axion Blue - NPL Spain"; "Axion Blue - Tech startups"; "Axion Blue - Software Companies"; "Axion Blue - Fund Managers"	Investment Holding	Malta	100m	VC-A Exclusive, Shared	M'dt	Active	26/09/2023	26/09/2023	
Epsilon's Acquisition	We want to help Epsilon acquire an 8-people IT services firm in Paris to beef up their internal programming capacity, which in turn will help us maintain and enhance our VC-A M&A Suite. Post-acquisition company should generate an ARR of €1M.	System Integration	Paris	1m	No Fee Agreement	M'dt	Active	26/09/2023	26/09/2023	
VC-A Private Placement License	We are looking to raise €30k+ to JV with Addenda Group and secure a private placement license to trade securities in Europe. Our partner should not only bring the €30k but also a deal flow in excess of €30M.	Asset Management	Europe, Barcelona	30k	VC-A Exclusive, Shared	M'dt	Active	26/09/2023	26/09/2023	
VC-A M&A Suite	We are looking for Strategic Partners and Investors to help us develop VC-A Solutions through JV and alliances.	Business and Management Consultancy, Asset Management	Africa, Asie, Europe, North America, Oceania, South America		VC-A Exclusive, Shared	M'dt	Active	26/09/2023	23/02/2021	
VC-A NFTs 34051122-FIG100	Looking for sponsors, early-stage investors, to tokenise VC-A's projects	Business Angel, Software	Barcelona	70k	Exclusivity, Shared	Lead	On hold	26/09/2023	19/05/2022	
StreetLight 34190504 - IND100	Helping streetlight manufacturing company develop its business through PPP, fundraising and alliance management.	Heavy / Civil Construction, Measurement & Test Equipment	Barcelona	1m	VC-A Exclusive, Shared	Lead	Break	02/08/2023	04/05/2019	
Multi-Asset 44230616-FIG102	Looking to raise up to £300 million for multi-asset investment strategy.	Financial Services, Real Estate	India, Greater London	351m	VC-A Exclusive, Shared	M'dt	Active	03/07/2023	16/06/2023	
EnergyPVH2 34230327-INF105	Power facilities consisting of 100 MW PV (solar) plus 20 MW of H2 (green hydrogen) • Plan, design, permit, license, connection point and land contracts for the development of projects to RTB stage in Spain	CleanTech - Renewable Energy, CleanTech - Solar		10m	No Fee Agreement	Lead	Brainstorming	27/03/2023	27/03/2023	
ResortBahamas 1230327-HSP-102	Acquisition, development and sale of 357 hectares Port St George property, located on Long Island, Bahamas, into a luxury 5-star hospitality and residential resort.	Real Estate	Bahamas		No Fee Agreement	Lead	Brainstorming	27/03/2023	27/03/2023	
Axion Blue - Commodities	We are looking for investors and commodity traders to set up commodity Funds on our Axion Blue Platform. We are interested in gold and other types of commodities.	Trading		2m	VC-A Exclusive, Shared	Lead	Green light to pitch or make proposal	17/12/2022	📄	17/12/2022
Axion Blue - Debt	We are looking for anchor investors and debt managers to set up Debt Funds on our Axion Blue Platform. We are interested in loans, mortgages and other debt instruments. For bad debt, please refer to project reference "Axion Blue - NPL Spain".	Asset Management	Malta	2m	VC-A Exclusive, Shared	Lead	Preliminary target/ investor contacts	17/12/2022	📄	17/12/2022
Axion Blue - Real Estate	We are looking for managers and owners of real estate portfolios interested in setting up a regulated fund to channel additional investments from authorised investors. The portfolio shall be valued at fair market value and transferred into a professional investors' fund as an anchor investment. We shall create separate funds for each asset class: hotels, residential, commercial, land etc... For more information about the strategy, please visit: https://vc-alternative.com/how-to-set-up-a-regulated-fund-with-a-limited-amount-of-cash/	Real Estate	Europe	10m	VC-A Exclusive, Shared	Lead	Preliminary target/ investor contacts	17/12/2022	📄	17/12/2022
Axion Blue - Artworks	We are looking for artwork investors to invest in an existing artwork fund targeting the top-100 artists still alive, or to set up their own fund with other investment criteria.	Art Dealers	Africa, Asie, Europe, North America, Oceania, South America	100k	VC-A Exclusive, Shared	Lead	Green light to pitch or make proposal	17/12/2022	📄	17/12/2022
Axion Blue - Luxury Goods	We are looking for sophisticated investors to invest in trading contracts of Luxury Goods. Minimum investment is €100k.	Personal Goods	Europe	100k	VC-A Exclusive, Shared	Lead	Preliminary target/ investor contacts	17/12/2022	📄	17/12/2022
Axion Blue - Financial Investments and Derivatives	We are looking for authorised investors to set up professional investors funds - or invest into our existing Funds which in turn are invested in derivatives and financial instruments. Minimum investment is €100k.	Asset Management	Malta	2m	VC-A Exclusive, Shared	Lead	Green light to pitch or make proposal	17/12/2022	📄	17/12/2022
Axion Blue - NPL Spain	We are looking for anchor investors to setup NPL Funds on our Axion Blue Platform. We are interested in bad consumer debt, mortgages and distressed assets. That project can eventually be combined with or other initiations referenced "NPL Consumers 34201222-FS314" and "NPL Platform 34140120-FS312"	Asset Management	Spain	5m	VC-A Exclusive, Shared	Lead	Preliminary target/ investor contacts	17/12/2022	📄	17/12/2022
Axion Blue - Tech startups	We are looking for managers and owners of a portfolio of tech. startup companies interested in setting up a regulated fund to channel additional investments from authorised investors. The portfolio of companies shall be valued at fair market value and transferred into a professional investors' fund as an anchor investment. For more information about the strategy, please visit: https://vc-alternative.com/how-to-set-up-a-regulated-fund-with-a-limited-amount-of-cash/	Software, Internet	Europe	5m	VC-A Exclusive, Shared	Lead	Preliminary target/ investor contacts	17/12/2022	📄	17/12/2022
Axion Blue - Software Companies	We have identified a proven Solution that increases Software companies' value by 48% on average. We are looking for Investors to set up a fund to invest a minority stake in Software companies in exchange of their commitment to implement our Solution. The minimum investment is €100k.	Software	Europe, Malta	10m	VC-A Exclusive, Shared	Lead	Preliminary target/ investor contacts	16/12/2022	📄	16/12/2022
Axion Blue - Fund Managers	Looking for investments from would-be Fund Managers to set up their own funds, eventually with our support if they are not able or qualified to act as such.			100k	VC-A Exclusive, Shared	Lead	Green light to pitch or make proposal	13/12/2022	📄	13/12/2022
Gold Mine 54220810-INF103	Open pit mining of quartz veins containing gold, silver, copper, lead and zinc in Argentina is looking to raise funding to start exploitation. Current reserves are valued at \$2.5B	Mining	Argentina	10m	No Fee Agreement	Lead	Brainstorming	10/08/2022	10/08/2022	
Insuredata 34220608-FIG101	Looking for an insurance company to replicate US Big Data company's model in Europe.	Insurance	Europe	100m	VC-A Exclusive, Shared	M'dt	Pitch made or proposal sent	08/06/2022	08/06/2022	
Non-Liquid Asset Monetisation	We have designed a financial vehicle to generate an additional revenue stream from non-liquid assets such as: - Pieces of art: paintings, collection vehicles - Commodities: hallmarked gold bullions, cut diamonds, silver We can generate an additional annual income of 20%+ of the value of the assets.		Switzerland, Luxembourg		Shared	Lead	Green light to pitch or make proposal	07/06/2022	26/04/2021	
CTIP Hospital Senegal 221210505 - INF100	300 beds private hospital with a focus on Obstetrics & Gynecology and Pediatrics Surgery to be built in Dakar Senegal. Gross floor area of the hospital building is 28,091 sq. meters. Cost is ca. USD200 million. ROI == 12.5%. IRR == 23.5%. Looking to raise \$15M in equity.	Commercial Building Construction	Senegal	12m	Shared	Lead	Green light to pitch or make proposal	07/06/2022	06/05/2021	

Search Fund 33220207-IT104	Mr. Christophe Schwoertz is looking for a Sponsor to lead a build-up programme. Sponsor must be interested in expanding his business in Europe in general, and in France in particular, through a series of mergers and acquisitions of synergetic companies.	Financial Services, Software, Internet, IT Services, Telecommunication Services	Europe	10m	No Fee Agreement	Lead	Green light to pitch or make proposal	07/02/2022	01/02/2022
STO in France	We offer a turn-key solution to set up a tool to raise funding through tokenisation. We can nearly guarantee a full subscription of the first issuance if our conditions are met. From €5M up by tranches.	All Sectors	France	5k	Retainer, Shared	Lead	Green light to pitch or make proposal	14/01/2022	14/01/2022
Saudi Arabia Manufacturing	Funds available to establish manufacturing plants in Saudi Arabia. 10 years tax-free. Investor shall keep a majority of equity but finance the entire project. Limited up-front fees, no investment required. For proven business models only (no startups). All sectors.	Construction, Construction Finishings, Doors & Windows Manufacturers, Transport Equipment & Manufacturers, Soft Drinks, Food Producers, Medical Implants or Prostheses Manufacturers	Saudi Arabia	10m	No Fee Agreement	M'dt	Timing wrong	25/06/2021	22/02/2021
UK Family Office	We're a family office based in London, in the finance sector. We're looking to take minority positions between 1% and 12.5% in companies with good management teams with good track record. We don't take active management. We add value by becoming a strategic finance partner and bringing sophisticated finance particularly for Acquisition Growth as well as Organic Growth. Management will need to be ambitious and have aggressive growth plans.	All Sectors	Africa, Asie, Europe, United Kingdom, North America, Oceania, South America	1m	Shared	Lead	Active	12/04/2021	12/04/2021
Trade Finance Fund	Looking to raise up to €250m to invest in a regulated fund investing in trade finance. Fixed income returns up to 8% p.a. Euro denominated. Managed by an FCA regulated entity with historical references.	Trading, Asset Management	Greater London, Malta	1m	Shared	Lead	Brainstorming	06/03/2021	06/03/2021
FX and Trade Finance	Structured finance solutions for international trades involving currency exchange and supplier credits.	All Sectors, Trade Association	United Arab Emirates, Europe	5m		M'dt	Active	22/02/2021	22/02/2021
NPL Consumers 34201222-FS314	Established €12M bad consumer debt Fund is looking for additional funding / new investors to acquire new NPL portfolios in Spain. Fund was created 3 years ago and investment is already paid back. Future collections are benefits only.	Financial Services	Spain	5m		Lead	Brainstorming	22/12/2020	22/12/2020
Crypto PIF	Looking for a partner investor to setup a professional investment fund (PIF) in Malta to raise money through tokenisation.	Asset Management, Investment Holding	Malta	210k	VC-A Exclusive, Shared	Lead	Active	13/10/2020	12/07/2019
NPL Platform 34140120-FS312	Setting up an NPL platform to acquire toxic assets in Spain and manage them. Consumer loans, mortgages and corporate loans. Looking for investors.	Banks, Asset Management	Barcelona	5k	Shared	Lead	Preliminary target/ investor contacts	27/01/2020	27/01/2020
SME Loans	Loans from €30k to €3.5m to stable and profitable SME. From 3 to 84 months. Interest rate from 3% to 9.9%. Net Debt / EBITDA < 5. Revenue > €250k. Net Debt / Own Funds < 3. Operating for +2 years.	Industrial Goods, Hotels Restaurants and Bars, Consumer Services	Spain, France, Italy	30k	Success Fees	M'dt	Active	06/06/2018	06/06/2018
Alondra Fund	Looking to raise €50m+ for a UCITS managed fund investing in listed companies worldwide	Financial Services	Europe, Spain, North America	1m	VC-A Exclusive, Success Fees	Lead	Follow up to pitch or proposal	29/01/2018	25/07/2017

General Comment

This list is not exhaustive. The list contains only leads pre-selected by VC-A Partners.

To become a VC-A Partner, VC-A Agents can submit a formal request to compliance@vc-alternative.com with a copy of their curriculum vitae.

They will then be taken through our compliance and on-boarding process to be promoted to Associate Director and start operating under the VC-A brand.

Only Associate Directors can become VC-A Partners.

LEGEND**Status**

- ✓ Brainstorming
Opportunity sent by a VC-A Member for consideration. Usually no fee sharing agreement in place. Can be used for marketing purposes.
- ✓ Green light to pitch or make proposal
Agreement with opportunity owner to start looking for counter-part. A fee sharing agreement has generally been verbally agreed.
- ✓ Active
The project is on-going.

Fee types

- ✓ No Fee Agreement
Fee sharing with project owner / broker need to be discussed
- ✓ Success Fees
Project leader has got an exclusive agreement with the owner of the project
- ✓ Success Fees > Shared
Project leader is happy to his agreed fees with VC-A Members and other brokers
- ✓ Exclusivity
Broker has got an exclusive agreement with the owner of the project
- ✓ Exclusivity > VC-A Exclusive
The exclusivity agreement has been executed under the VC-A brand

REMINDER

VC-A Members are rewarded based on their contribution to the development of VC-A Network. Each project is negotiated individually but as a starting point, Members shall get 10% of VC-A success fees for an introduction, 25% of the success fees if they actively contribute to the closing, 50% of the profit if they join VC-A team and up to 80% of the total fees if they manage and deliver their project under the VC-A brand. Active Members take precedence over non-active Members to join VC-A teams and/or be invited to take part in a transaction. Non-active Members shall ultimately be deleted from VC-A database.

Value Creation – Alternative (VC-A) is a Strategy and Investment Advisory firm. We help companies develop their business through acquisitions, organic growth and digitalization. We accompany our clients throughout the entire life cycle of their corporate development programme: strategy definition, target search, due-diligence, negotiation, transformation map, change management and digitalization.

We are a worldwide network of more than 1,000 seasoned professionals with more than 45,000 contacts and have collectively advised M&A and fundraising projects worth nearly US\$100B.

We support complex strategic and operational business decisions with deep analysis and robust processes.

Our methodology is a combination of desk research, interviews and application of our internal know how.